



The Ottawa Sun -- Final
Money Friday, May 18, 2001 53

FIRM NETS SWEDE DEAL

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Ottawa Sun

LENGTH: Short

You've heard about climbing into bed with a thousand-pound gorilla. How about a thousand-pound Viking?

Local Internet security firm Kyberpass Corporation announced a partnership with Stockholm-based Computer Sciences Corp. (CSC), a systems integration firm that saw \$10.2 billion in revenues last year.

"This is really the beginning of our efforts in the Scandinavian marketplace," said Kyberpass' vice-president of marketing, Robert Lendvai. Having CSC as a partner could only help his company market its security products to banks and health organizations in Sweden, he said. "Through this partnership CSC will be able to support the Nordic banking world," said Mats Vikstrom, head of information assurance for CSC Sweden.

CSC, whose customers include Visa International, Wells Fargo Bank and Rolls Royce Motor Cars Ltd., will install the Kyberpass TrustPlatform software into its e-business centre of expertise in Stockholm and train its staff on the Kyberpass product line. In addition, CSC will be the front line of support for Kyberpass products in Europe.

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DOC. #: 20010518OS0077
