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## Kyberpass Trusted Partner™ Program

### **Overview**

The Kyberpass TrustPlatform™ meets information security needs of the Life Sciences market, as well as other markets where high-trust document management is a priority. However, the Kyberpass TrustPlatform is not limited to document management applications. Any application where security and legally binding electronic submissions are necessary can take advantage of the TrustPlatform. This includes applications relating to Sarbanes-Oxley, the Gramm-Leach-Bliley (GLB) financial privacy act and Health Insurance Portability and Accountability Act (HIPAA) regulations. Plus, there are many other applications relating to intellectual property, privacy, and confidential information that can take advantage of the Kyberpass TrustPlatform to transform their processes into truly electronic and legally binding ones.

### **Partners & Kyberpass – adding security to applications for Trusted Business Processes**

Providing customers with flexible, easy to integrate, and complete end-to-end solutions is our goal. We recognize that we cannot do it all ourselves, and this is where the Trusted Partner Program comes in.

We are highly interested in working with business partners who can implement Kyberpass technology to complement their world-class, high-trust applications required by today's security-conscious organizations. We have already partnered with some of the world's leading application vendors in document management, as well as security technology vendors in Public Key Infrastructure (PKI) and Certification Authority (CA) software, Smart Cards, and authentication, authorization, and accounting (AAA). We also work with Systems Integrators who are building practices around document and data security.

The Kyberpass Trusted Partner Program allows partners to establish a more strategic business relationship with Kyberpass. The program is designed to expand your business opportunities by enabling applications to be trust-enabled with best-in-class security technology in an easy-to-implement-solution. Now you can work with existing and new customers to provide an end-to-end, secure, data management solution for business critical applications.

### **Why we care**

The Kyberpass Trusted Partner Program extends the Kyberpass company-wide business strategy of focusing on partner relationships to grow business for both Kyberpass and the partners. Partnerships are a win-win opportunity for both the partner and Kyberpass. By joining forces and integrating our products, partners can generate additional business and increase profits.



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### Components of the Kyberpass Trusted Partner Program:

- Software - TrustPlatform evaluation software license (renewed annually) for development (i.e. internal use-only) purposes, part of a bundle that includes:
  - Kyberpass Trust Proxy for Windows or Solaris
  - PDF Crypto Services
  - Java, C++, and ActiveX enabling software for integration with partner applications
  - Client-side secure browser plug-in
  - Provision of a limited number of user credentials for testing purposes
  - System documentation
  - Available on Windows or Solaris, specify one
- Access to Kyberpass test environment
- Support - 5 X 8 telephone support for integration issues, five (5) days per annum
- Updates – including major and minor version upgrades, plus service packs
- Training - two seats in regularly scheduled 2-day training classes at Kyberpass
- Marks - use of the Kyberpass Partner logo and branding
- Web promotion - listing in the online partner solution catalog on the Kyberpass web site

### Requirements:

- At least one (1) qualified application or customer being trust-enabled within the first six (6) months of the program
- One (1) dedicated technical point of contact
- Training of at least one (1) person in the first six months of agreement
- Three (3) reference-able customers within the first year of the agreement
- Payment of \$10,000 annual service/support fee

### How to Join:

Contact Simon Berry, VP of Business Development at Kyberpass at (800) 845-1140 ext. 230, or fill out an application on the web at [www.kyberpass.com](http://www.kyberpass.com) in the Partners section.

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